



Request for Proposals (RFP) #06-15

Pre-Proposal Conference

HealthChoices Physical Health Program Commonwealth-Wide

October 20, 2015

AGENDA

1. **Opening Remarks**—Ms. Leesa Allen, Deputy Secretary, Office of Medical Assistance Programs, Department of Human Services (DHS)
2. **Introduction**—Mr. Barry Bowman, RFP #06-15 Project Officer, Office of Medical Assistance Programs, DHS
3. **Small Diverse Business Information**—Ms. Gayle Nuppau, Procurement Liaison, Bureau of Small Business Opportunities
4. **Contractor Partnership Program**—Ms. Faith Ellis, Contractor Partnership Program, Bureau of Policy, Office of Income Maintenance, DHS
5. **HealthChoices Financial Information**—Bureau of Financial Management (BFM), Office of Medical Assistance Programs, DHS
 - a. Steps to price the initial agreements—Mr. Allen Fisher, Director, BFM
 - b. July-December 2017 rate steps—Mr. Allen Fisher, BFM
 - c. Overview of HealthChoices revenue structure—Mr. Allen Fisher, BFM
 - d. Timing of capitation payments—Mr. Allen Fisher, BFM
 - e. Solvency Protection—Mr. John Miller, Chief of Financial Analysis and Reporting Section, BFM
 - f. MCO assessment—Mr. Allen Fisher, BFM
 - g. Health Insurance Providers Fee—Ms. Mara Perez,
 - h. Financial Reporting Overview—Mr. John Miller, BFM
 - i. Overview of financial information provided in the RFP—Ms. Mara Perez, Financial Management Section Chief, BFM

6. Critical Points in the RFP—Mr. Barry Bowman
7. Problem Areas in the RFP—Mr. Bowman
8. Review of RFP Proposed Milestones—Mr. Barry Bowman
9. Additional/Follow-up Questions
10. **Conclusion**